

Defendant's Exhibit 7

UNITED STATES DISTRICT COURT
NORTHERN DISTRICT OF CALIFORNIA

IN RE: FACEBOOK, INC. CONSUMER) MDL No. 2843
PRIVACY USER PROFILE LITIGATION) Case No.
_____) 18-md-02843-VC

This document relates to:)
ALL ACTIONS)
_____)

*** HIGHLY CONFIDENTIAL - ATTORNEYS' EYES ONLY ***

REMOTE VIDEOTAPED DEPOSITION BY VIRTUAL ZOOM OF
FACEBOOK INC. REPRESENTATIVE,
KONSTANTINOS PAPAMILTIDIS
TUESDAY, FEBRUARY 23, 2021

Reported by:
Ashala Tylor, CSR #2436, CLR, CRR, RPR
JOB NO. 4473154
PAGES 1 - 280

Page 1

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Videotaped deposition of FACEBOOK, INC.
REPRESENTATIVE, KONSTANTINOS PAPAMILTIDIS taken via
virtual Zoom, commencing at 9:10 a.m. and ending at
3:58 p.m., on Tuesday, February 23, 2021, before Ashala
Tylor, CSR No. 2436, RPR, CRR, CLR.

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1 A P P E A R A N C E S (continued)

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I N D E X

WITNESS	EXAMINATION BY	PAGE
KONSTANTINOS PAPAMILTIDIS		
	Ms. Weaver	9, 171

E X H I B I T S

NO.	DESCRIPTION	PAGE
Exhibit 1	Plaintiffs' Amended Notice of Deposition of Defendant Facebook, Inc. Pursuant to Federal Rule of Civil Procedure 30(b)(6)	10
Exhibit 2	Discovery Order No. 9 (Dkt. Nos. 515, 526, 537, 548)	10
Exhibit 3	Email from Simone LiTrenta to Matt Scutari and others, 5-8-14, FB CA MDL 00213423 - 443	49
Exhibit 4	Email exchange, top one from Simon Cross to Steven Elia, 1-29-15, FB-CA-MDL-00227697 - 699	240
Exhibit 5	Excel spreadsheet, FB-CA-MDL-01434884.csv	265
Exhibit 6	Excel spreadsheet, FB-CA-MDL-01434885.csv	266
	Instruction Not to Answer	
	Page 91, Line 9	

Tuesday, February 23, 2021

9:10 a.m.

--o0o--

THE VIDEOGRAPHER: Good morning. We are 09:10
going on the record at 9:10 a.m. on February 23rd of 09:10
2021. All participants are attending remotely. 09:10

Audio and video recording will continue to 09:10
take place unless all parties agree to go off the 09:10
record. 09:10

This is Media Unit 1 of the recorded 09:10
deposition of Facebook, Inc. representative, 09:10
Konstantinos Papamiltiadis, taken by counsel for the 09:10
plaintiffs in the matter of Facebook, Inc. Consumer 09:10
Privacy User Profile Litigation filed in the 09:10
United States District Court, Northern District of 09:10
California, Case Number 18-md-02843-VC. 09:10

My name is Kimberly Decker from Veritext 09:10
Legal Solutions and I'm the videographer. The court 09:10
reporter is Ashala Tylor. I'm not related to any 09:10
party in this action, nor am I financially 09:11
interested in the outcome. 09:11

Counsel and all present will now state 09:11
their appearances and affiliations for the record. 09:11
If there are any objections to proceeding, please 09:11

Page 7

1 state them at the time of your appearance, beginning 09:11
2 with the noticing attorney. 09:11
3 MS. WEAVER: Good morning, everybody. I'm 09:11
4 Lesley Weaver, co-lead counsel for plaintiffs and 09:11
5 from Bleichmar Fonti & Auld. 09:11
6 MS. DAVIS: Good morning. Anne Davis also 09:11
7 for plaintiffs, Bleichmar Fonti & Auld. 09:11
8 MR. MONTGOMERY: Matthew Montgomery for 09:11
9 plaintiffs, Bleichmar Fonti & Auld. 09:11
10 MR. MELAMED: Matt Melamed for plaintiffs, 09:11
11 Bleichmar Fonti & Auld. 09:11
12 MS. LAUFENBERG: Cari Laufenberg for 09:11
13 plaintiffs from Keller -- 09:11
14 THE REPORTER: I'm sorry, one more time, 09:11
15 please. 09:11
16 MS. LAUFENBERG: Cari Laufenberg for 09:11
17 plaintiffs from Keller Rohrbach. 09:11
18 MR. KO: David Ko of Keller Rohrbach also 09:11
19 on behalf of the plaintiffs. Good morning. 09:12
20 MR. LOESER: Good morning. Derek Loeser 09:12
21 from Keller Rohrbach for plaintiffs. 09:12
22 MS. STEIN: Are you ready for defendant? 09:12
23 Deborah Stein from Gibson, Dunn on behalf 09:12
24 of defendant Facebook. 09:12
25 MS. CLARK: Martie Kutscher Clark from 09:12

1 Gibson, Dunn also on behalf of Facebook. 09:12

2 MS. MUMM: Laura Mumm from Gibson, Dunn on 09:12

3 behalf of Facebook. 09:12

4 MR. CHEN: And this is Ian Chen. I am 09:12

5 in-house counsel for Facebook. 09:12

6 THE VIDEOGRAPHER: Would the court 09:12

7 reporter please swear in the witness. 09:12

8 09:13

9 KONSTANTINOS PAPAMILTIDIS, 09:13

10 being first duly sworn or affirmed to testify 09:13

11 to the truth, the whole truth, and nothing but 09:13

12 the truth, was examined and testified as follows: 09:13

13 THE REPORTER: Proceed, Counsel. 09:13

14 EXAMINATION 09:13

15 BY MS. WEAVER: 09:13

16 Q. Good morning. And thank you very much for 09:13

17 being here this morning and as we adjust to this new 09:13

18 process. 09:13

19 May I address you as K.P. throughout the 09:13

20 deposition or would you prefer Mr. Papamiltiadis? 09:13

21 A. I don't need to ask counsel's permission 09:13

22 to answer that question. I guess you can. 09:13

23 Q. All right. You come prepared. 09:13

24 I'm going to start by marking a couple of 09:13

25 exhibits, and I think that you've practiced with 09:13

1	BY MS. WEAVER:	09:57
2	Q. Do you have an Exhibit 3?	09:57
3	A. So we're going to 3?	09:57
4	Q. We are going to 3.	09:58
5	A. Okay. I don't see it yet.	09:58
6	Q. I think you might need to refresh.	09:58
7	Do you have Exhibit 3 yet?	09:58
8	A. Yes.	09:58
9	Q. Okay.	09:58
10	MS. WEAVER: For the record, Exhibit 3 is	09:58
11	an email dated May 8, 2014, with some attachments.	09:58
12	Q. Have you seen Exhibit 3 before?	09:58
13	A. No, I haven't.	09:58
14	Q. Okay. Did --	09:58
15	MS. STEIN: Why don't you give the witness	09:58
16	an opportunity to review the document.	09:58
17	MS. WEAVER: Okay. Thanks, Deb. You were	09:58
18	about to get in trouble.	09:58
19	Q. So there's the cover email, K.P., but if	09:58
20	you look at the attachment, and I direct your	09:58
21	attention to the Bates number that ends with 424.	09:58
22	Remember the -- if you look at the bottom there.	09:58
23	THE WITNESS: Yes, I've seen those pages,	09:58
24	yes.	09:59
25		

1 BY MS. WEAVER: 09:59

2 Q. Okay. And when did you last see them? 09:59

3 A. Either yesterday or Friday. 09:59

4 Q. When did you first see them? 09:59

5 A. Maybe Friday. 09:59

6 Q. Okay. You hadn't seen them before Friday? 09:59

7 A. No. 09:59

8 Q. Is that right? Okay. 09:59

9 Do you have an understanding as to what 09:59

10 Exhibit 3 is? 09:59

11 A. I don't know the contents of the email, 09:59

12 but I think I can understand the page that you asked 09:59

13 me to look at, what it meant to be. 09:59

14 Q. Okay. And what is your understanding? 09:59

15 A. It's definition of different data that 09:59

16 Facebook may have accessed. 09:59

17 Q. Okay. And let me back up again. This is 09:59

18 foundational. Do people communicate by email at 09:59

19 Facebook? 09:59

20 A. It's one of the ways to communicate, yes. 09:59

21 Q. How else do people communicate in the 09:59

22 course of doing business at Facebook? 09:59

23 A. We use a version of the product that is 09:59

24 designed for the business world called Workplace. 09:59

25 We use a version of our Messenger product, which is 10:00

1 also an example, a device called Workset. We use 10:00
2 emails. We use Zoom. We use other 10:00
3 videoconferencing facilities. We use our telephones 10:00
4 to call each other. Different ways. 10:00
5 Q. And people text as well; is that right? 10:00
6 A. We don't like text messaging. We have our 10:00
7 own messaging apps. 10:00
8 Q. Just out of curiosity, is the Facebook 10:00
9 Messenger that people that work at Facebook use, is 10:00
10 that different than the Facebook Messenger that 10:00
11 users on the platform use, or is it the same? 10:00
12 A. I mean I use Messenger the same way you 10:00
13 would use it. But internally I don't use that 10:00
14 version of the product. I use an Enterprise 10:00
15 personal product -- 10:00
16 Q. Okay. 10:00
17 A. -- which is called Workset. 10:00
18 Q. And what's the difference functionally 10:00
19 between those two? 10:00
20 MS. STEIN: Objection. This is like way 10:00
21 beyond the scope about what employees at Facebook 10:00
22 use. 10:01
23 MS. WEAVER: Okay. Fine. It's fine. I 10:01
24 was trying to establish a foundation, but I guess we 10:01
25 can come back to that in another deposition. 10:01

1 Q. So, K.P., back to Exhibit 3. Do you who 10:01
2 Simone LiTrenta is? 10:01
3 A. No. 10:01
4 Q. Okay. Looking at just the cover email, do 10:01
5 you recognize the names of anybody on this email as 10:01
6 individuals who work at Facebook? 10:01
7 A. I recognize Matt Scutari, Rob Sherman, and 10:01
8 Erin Egan. 10:01
9 Q. And you understand that those are 10:01
10 employees of Facebook during the time this email was 10:01
11 written; is that right? 10:01
12 A. That is 2014? Yes, I believe so. 10:01
13 Q. Okay. And do you believe Exhibit 3 to be 10:01
14 an email sent by employees at Facebook in the 10:01
15 regular course of business? 10:01
16 A. Yes, that looks like. 10:01
17 Q. Okay. Do you have an understanding as to 10:01
18 what the materials that are attached to this email 10:02
19 are? 10:02
20 A. I think it's a set of definitions that -- 10:02
21 or slides that were meant to be presented at an 10:02
22 off-site. 10:02
23 Q. Okay. And what is -- do you know what the 10:02
24 global policy team is? 10:02
25 A. Yes. 10:02

1 Q. What is it? 10:02

2 A. It's a team that is responsible for our 10:02

3 relationships with governments and regulators. 10:02

4 Q. Okay. And just again by way of 10:02

5 understanding how Facebook functions, you see 10:02

6 there's a Dropbox hyperlink here in the email? 10:02

7 A. Yes. 10:02

8 Q. Does Facebook also use Dropbox? 10:02

9 MS. STEIN: Objection to form. This 10:02

10 isn't -- not an ESI depo and he is not testifying 10:02

11 about what Facebook uses internally. Let's focus on 10:02

12 the subjects that he's here for. 10:02

13 MS. WEAVER: I'm trying to understand if 10:02

14 this document is complete, and that's a little bit 10:02

15 difficult to do. So are you going to instruct him 10:03

16 not to answer? 10:03

17 MS. STEIN: Is there a reason why you 10:03

18 think the document is not complete? 10:03

19 MS. WEAVER: Okay. Let me question. 10:03

20 Q. So is it true that Facebook -- people use 10:03

21 Dropbox at Facebook to share document files? 10:03

22 A. Can I answer? 10:03

23 Q. Yes. 10:03

24 A. Sorry, I was looking at the document. 10:03

25 Q. No problem. 10:03

1 A. It's -- it's true that for files that are 10:03
2 concise that are too big to send by email we would 10:03
3 use Dropbox. 10:03
4 Q. Okay. Is there any way to know whether or 10:03
5 not a hard copy version of a document like this was 10:03
6 everything that was contained in the hyperlink or 10:03
7 would you have to see it in native form? 10:03
8 MS. STEIN: Objection to form. 10:03
9 Lesley, next. 10:03
10 BY MS. WEAVER: 10:03
11 Q. Please answer the question. 10:03
12 A. I'm not sure I understand exactly what you 10:03
13 saying. I don't even know what you have printed 10:03
14 out, so I cannot really establish whether it's a 10:03
15 complete document or not. 10:03
16 Q. Okay. Is there -- normally -- let me ask 10:03
17 this. Does Facebook maintain document like -- 10:04
18 documents like this in PDF form or are they native? 10:04
19 MS. STEIN: Objection to form. 10:04
20 Lesley, move on. 10:04
21 BY MS. WEAVER: 10:04
22 Q. Please answer the question. 10:04
23 MS. STEIN: It's not an ESI deposition. 10:04
24 Move on. 10:04
25 MS. WEAVER: I'm trying to understand this 10:04

1 document, which we gave to you ahead of time, and 10:04
2 whether or not it's complete. So please allow him 10:04
3 to answer. 10:04
4 MS. STEIN: Ask him if he knows whether 10:04
5 it's complete. Don't ask him about things that have 10:04
6 nothing to do with what he's here to testify about 10:04
7 here today. He's not authorized on behalf of 10:04
8 Facebook to talk about Dropbox, email, messaging 10:04
9 that gets used internally. 10:04
10 BY MS. WEAVER: 10:04
11 Q. So, K.P., can I ask you, is there any kind 10:04
12 of -- for Dropbox is there any -- well, just -- I'll 10:04
13 move on. I'll come back to it. 10:04
14 So looking back at Exhibit 3, and turning 10:04
15 to the first page ending at Bates number 424 -- 10:04
16 A. 424, yes. 10:05
17 Q. -- it says "Ads and Measurement" on top. 10:05
18 Do you see that? 10:05
19 A. Yes. 10:05
20 Q. And you said earlier that you know who Rob 10:05
21 Sherman is; is that right? 10:05
22 A. Yes, I do. 10:05
23 Q. And who is he? 10:05
24 A. He's the VP of privacy. 10:05
25 Q. And he's still at Facebook; is that right? 10:05

1	A. Yes, he is.	10:05
2	Q. Okay. And do you have an understanding as	10:05
3	to what this page represents?	10:05
4	A. I think that's a list of things that	10:05
5	supposing Facebook receives about people.	10:05
6	Q. Okay. And, in fact, it says at the top of	10:05
7	the document "What kinds of information does	10:05
8	Facebook receive about people?" Is that correct?	10:05
9	A. Uh-huh, that's what it says, yes.	10:05
10	Q. Fair enough.	10:05
11	So did you talk to Mr. Sherman to prepare	10:05
12	for your deposition today?	10:05
13	A. No, I haven't spoken to him.	10:05
14	Q. Did you speak to anybody other than your	10:06
15	counsel to prepare for your deposition today?	10:06
16	A. No, I haven't.	10:06
17	Q. And how long did you take to prepare for	10:06
18	your deposition?	10:06
19	A. I think I already answered that question.	10:06
20	I been preparing for this deposition for as long as	10:06
21	I have been at Facebook.	10:06
22	Q. Fair enough.	10:06
23	A. It's a collective -- collective knowledge	10:06
24	of my last 8 and a half years of being employed at	10:06
25	this company.	10:06

1 Q. Okay. And specifically to prepare for 10:06
2 this deposition in response to this notice, how much 10:06
3 time did you spend preparing? 10:06
4 A. I don't know. Between, you know, calls 10:06
5 with my counsels and homework that I have done for 10:06
6 myself, I would say 15-20 hours. 10:06
7 Q. Okay. Thank you. 10:06
8 And looking back now at the page that we 10:06
9 were looking at ending in Bates number 424, do you 10:06
10 see that it describes three categories of data on 10:06
11 the left? 10:06
12 A. Yes. 10:06
13 Q. And it says "Native Data, Appended Data 10:07
14 and Behavioral Data." Do you see that? 10:07
15 A. Yes. 10:07
16 Q. Do you have an understanding as to what 10:07
17 native data is? 10:07
18 A. I can see that the definition of that is 10:07
19 data collected through our website apps and branded 10:07
20 products. 10:07
21 Q. Okay. And is that consistent with your 10:07
22 understanding? 10:07
23 A. Yes, it makes sense. 10:07
24 Q. Okay. And then what is appended data? 10:07
25 MS. STEIN: Object to form. 10:07

HIGHLY CONFIDENTIAL - ATTORNEYS EYES ONLY

1 THE WITNESS: Data that is -- what? 10:07

2 MS. STEIN: Objection to form. 10:07

3 BY MS. WEAVER: 10:07

4 Q. I'll repeat the question. What is 10:07

5 appended data? 10:07

6 MS. STEIN: Same objection. 10:07

7 THE WITNESS: It's -- sorry. I have to 10:07

8 look at the document while you're talking. I don't 10:07

9 mean to talk over you. 10:07

10 It's okay I answer the question now? 10:07

11 BY MS. WEAVER: 10:07

12 Q. Yes. 10:07

13 A. Okay. It's data provided by third 10:07

14 parties. 10:07

15 Q. I'm sorry, data provided by -- I just 10:07

16 didn't hear you. 10:07

17 A. Third parties. 10:08

18 Q. Okay. So for the record, appended data is 10:08

19 data provided by third parties; is that correct? 10:08

20 A. Yes, as it is defined here, yes. 10:08

21 Q. Okay. And what is behavioral data? 10:08

22 MS. STEIN: Objection to form. 10:08

23 THE WITNESS: Sorry, I need to switch back 10:08

24 to see -- you don't want to talk. Okay. 10:08

25 So it's data collected for activity on 10:08

1 third parties using the Facebook product. 10:08

2 BY MS. WEAVER: 10:08

3 Q. Okay. And as you sit here today, are 10:08

4 there any other kinds of information Facebook 10:08

5 receives about people other than these three 10:08

6 categories? 10:08

7 A. I don't think so. 10:08

8 Q. Okay. Let's return to our discussion of 10:08

9 native data. Do you have an understanding as to why 10:08

10 the word "native" is being used? What does that 10:08

11 mean? Is it the same as raw data? 10:09

12 MS. STEIN: Objection to form. 10:09

13 THE WITNESS: Every piece of data has a 10:09

14 degree of rawness associated with it. Depends how 10:09

15 you define raw. 10:09

16 BY MS. WEAVER: 10:09

17 Q. Okay. I just didn't quite hear. Every 10:09

18 piece of data has a particular -- 10:09

19 A. (Indecipherable). I'm joking. 10:09

20 They -- if you are talking about raw data, 10:09

21 what do you mean? 10:09

22 Q. Okay. Well, I'm trying to learn from you, 10:09

23 so let me ask you. 10:09

24 A. The IP address -- the IP address is raw 10:09

25 data. 10:09

1 Q. Uh-huh, okay. Good. 10:09

2 A. But it comes through activity that happens 10:09

3 on a native Facebook app. The "native" means, in my 10:09

4 mind, the way I see the definition there, as 10:09

5 activity that's happening on Facebook platform. 10:09

6 Q. Okay. So for the record, native data is 10:09

7 data relating to activity on the Facebook platform; 10:09

8 is that right? 10:09

9 A. Correct. 10:09

10 Q. Okay. And so when we -- when this 10:09

11 document says "Facebook websites, apps and branded 10:09

12 products," do you have an understanding as to what 10:10

13 that refers to? 10:10

14 A. The branded products specifically? 10:10

15 Q. Yes. 10:10

16 A. I think there is an example there like 10:10

17 Facebook Wi-Fi, which probably nothing that we have 10:10

18 here in the U.S. but is broadly used in India. But 10:10

19 I think you mentioned like Portal earlier, which is 10:10

20 not installed for, I guess, the 2012-2017 period, 10:10

21 but it's something that's being used right now. 10:10

22 Q. Okay. Can you think of any other branded 10:10

23 apps in the United States that were used during 2012 10:10

24 to 2017? 10:10

25 A. Facebook branded apps? Messenger, 10:10

1 Instagram. 10:10

2 Q. Great. Thank you. 10:10

3 And then on the right it seems -- this 10:10

4 chart seems to further break down categories of 10:10

5 native data. Do you see that? 10:10

6 A. Yes. 10:10

7 Q. Okay. And there's a column or really a 10:10

8 box that says "Explicitly collect." Do you see 10:10

9 that? 10:11

10 A. Yes. 10:11

11 Q. And then it lists profile info, email 10:11

12 address, phone number, et cetera. And then below 10:11

13 that it says "Implicitly collect." And it lists a 10:11

14 number of data. And then under that it says "Infer 10:11

15 from engagement on the site." Do you see all of 10:11

16 those boxes? 10:11

17 A. Yes. 10:11

18 Q. Okay. Do you have an understanding as to 10:11

19 what "Explicitly collect" means? 10:11

20 A. Explicitly collect -- I'm sorry, I'm 10:11

21 looking back. Explicitly collect is something the 10:11

22 user has submitted on their own. 10:11

23 Q. Okay. And so that means that a user has 10:11

24 taken an action to share the data; is that fair? 10:11

25 A. Correct. 10:11

1 Q. Okay. And so what does "Implicitly 10:11
2 collect" mean? 10:11
3 MS. STEIN: Object to form. 10:11
4 THE WITNESS: So that would mean 10:11
5 activities related to data. 10:11
6 BY MS. WEAVER: 10:11
7 Q. I'm sorry, did you -- 10:11
8 A. So -- so -- just to draw the distinction, 10:12
9 right, this is data that we collect during someone's 10:12
10 use of the Facebook app. So the IP address or the 10:12
11 device information is not something that the user 10:12
12 would have to type in and say, hey, this is my IP 10:12
13 address. It's something that we would collect when 10:12
14 a user uses Facebook because we would know which IP 10:12
15 address they are accessing Facebook from. 10:12
16 Q. Is it fair to say that the kinds of data 10:12
17 that Facebook implicitly -- implicitly collects is 10:12
18 data that Facebook observes? 10:12
19 A. Observes? It's confusing me. So what do 10:12
20 you mean by that? 10:12
21 Q. Okay. No, I'm just trying to understand 10:12
22 and put it in English for a layperson by -- so you 10:12
23 understand what I'm trying to do here. So let me 10:12
24 try to ask a better question. 10:12
25 Is it fair to say that the data that is 10:12

1 implicitly collected by Facebook is not expressly 10:12
2 shared by users? 10:12
3 MS. STEIN: Objection to form. 10:12
4 THE WITNESS: So they may not be explicit 10:13
5 shared because they submit the data to us, but they 10:13
6 have agreed to share that data because they have 10:13
7 agreed to the privacy policies -- 10:13
8 BY MS. WEAVER: 10:13
9 Q. Okay. 10:13
10 A. -- that make it clear that we will have 10:13
11 access to this kind of data. 10:13
12 Q. Okay. And do you see where it says 10:13
13 "Device identifiers" here? 10:13
14 A. Yes. 10:13
15 Q. And it lists a number of identifiers. Do 10:13
16 you see that? 10:13
17 A. Yes. 10:13
18 Q. Okay. And what is UDID? 10:13
19 A. I think it's another way of calling the 10:13
20 Android ID. 10:13
21 Q. And then what is IDFA? 10:13
22 A. It's an Apple identifier. 10:13
23 Q. And Google Ad ID, do you see that? 10:13
24 A. Yes. 10:13
25 Q. And what is that? 10:13

Page 65

1 we will assume that you have a strong affinity with 10:15
2 her music, and so that may suggest that you're -- 10:15
3 that you both -- you know, you like music for a 10:15
4 certain kind, for a certain genre, and you like 10:15
5 Beyonce. That's how we would infer that. 10:15

6 Q. How did you know? 10:15

7 So how does Facebook retain that 10:15
8 information once it draws that inference? 10:15

9 A. You know, there would be -- 10:15

10 MS. STEIN: Objection. 10:15

11 THE WITNESS: There would be a list of 10:15
12 potential interest that would be derived by your 10:15
13 affinity to certain entities on the platform, 10:15
14 certain businesses on the platform. 10:15

15 BY MS. WEAVER: 10:15

16 Q. And how does Facebook record those 10:15
17 interests, if you will? 10:15

18 MS. STEIN: Objection to form. 10:15

19 THE WITNESS: I mean -- I mean you have to 10:15
20 take action. We wouldn't, you know, like have the 10:15
21 so-called record of that. We would see if you ever 10:16
22 liked Beyonce's page and if you followed Beyonce. 10:16
23 That would be a signal. 10:16

24 BY MS. WEAVER: 10:16

25 Q. Okay. And so how does that signal come 10:16

1 through in terms of data to Facebook and where does 10:16
2 it keep it? 10:16
3 A. Well, that happens within Facebook itself, 10:16
4 right? I'm not talking about you liking Beyonce's 10:16
5 website. 10:16
6 Q. Right. 10:16
7 A. I'm talking about you liking Beyonce's 10:16
8 page on Facebook. 10:16
9 Q. Okay. I'm just trying to understand -- 10:16
10 well, let me go back. For the explicitly collect 10:16
11 data, right, where does Facebook maintain that data? 10:16
12 MS. STEIN: Objection. Form. 10:16
13 THE WITNESS: What do you mean? 10:16
14 BY MS. WEAVER: 10:16
15 Q. Well, I'm trying to understand. Facebook 10:16
16 receives explicitly collected data; is that right? 10:16
17 A. Yes. 10:16
18 Q. And where does it receive it and where 10:16
19 does it go? Where does the data go? 10:16
20 A. It's a -- it's a very complicated 10:16
21 question, so let me try to answer it may be with, 10:16
22 you know, like a high-level perspective. 10:17
23 So when you come to Facebook for the first 10:17
24 time in your life you will create an account, right? 10:17
25 To create an account you need to provide the 10:17

1 username and a password. And then it will ask you a 10:17
2 couple of questions. What is your first name? What 10:17
3 is your last name? What is your date of birth, and 10:17
4 so on and so on. 10:17

5 All that information lives in some, you 10:17
6 know, database somewhere, right? The next time you 10:17
7 come to Facebook you decide to post a photo of 10:17
8 yourself, you know, celebrating your birthday. That 10:17
9 information lives somewhere in a distributed 10:17
10 database, right? 10:17

11 Then some people will start liking your 10:17
12 page, saying -- will most likely be your friends. 10:17
13 That information is captured somewhere about who has 10:17
14 liked your photo. 10:17

15 Then the next day you come in and you -- 10:17
16 you like Beyonce's page because you just saw her two 10:17
17 months and you want to keep up with her work. That 10:18
18 information is captured somewhere. 10:18

19 But all that information is available 10:18
20 to -- to you, right? You can go into your Facebook 10:18
21 settings and you can find all that information. 10:18

22 Q. Okay. When you say it is captured 10:18
23 somewhere, where is the somewhere? 10:18

24 A. It depends on, you know, what is that you 10:18
25 are looking for, right? It's not a single place. 10:18

1 Q. Use your example. I go on Facebook's 10:18
2 website and I take an action. Where is that 10:18
3 captured? You said it's captured somewhere. Where 10:18
4 is the somewhere? 10:18
5 A. Well, if it's about an activity, it maybe 10:18
6 something like Hive. 10:18
7 Q. Okay. 10:18
8 A. That's a database. 10:18
9 Q. And what if it's a like? 10:18
10 A. Again, it's an activity. 10:18
11 Q. Okay. What if it's something that 10:18
12 Facebook infers? Where is it captured? 10:18
13 A. The inference? 10:18
14 Q. Yes. 10:19
15 A. Probably nowhere. 10:19
16 Q. Okay. How is the inference drawn or 10:19
17 created? Is there a program that runs on it? Is 10:19
18 there a query? 10:19
19 A. It's machine learning. 10:19
20 Q. It's machine learning? 10:19
21 A. Yes. 10:19
22 Q. Okay. And what are the programs that 10:19
23 engage in that kind of machine learning? 10:19
24 A. Again, I guess I'm going to level a little 10:19
25 bit the conversation. 10:19

1 If you ever liked Beyonce's page, that 10:19
2 would recapture it on your, you know, like personal 10:19
3 profile. And if any advertiser, let's say, 10:19
4 Beyonce's label wants to advertise against an 10:19
5 audience of people that like Beyonce, they would 10:19
6 basically identify that in their ad campaign 10:19
7 settings and then we would find whoever may like 10:19
8 Beyonce's page and we will deliver on that about 10:19
9 Beyonce to them. Very, very high level. 10:19

10 Q. I understand the functioning that you're 10:19
11 describing. I don't understand where the data goes 10:19
12 and how Facebook draws the inference. 10:19

13 A. I'm really sorry, but I'm having a hard 10:20
14 time hearing. Is it me or is it your mic? 10:20

15 MS. WEAVER: I'm not having a hard time 10:20
16 hearing. 10:20

17 MS. STEIN: It's the mic. 10:20

18 MS. WEAVER: Oh, okay. Can you hear me 10:20
19 now or is it -- 10:20

20 Q. Okay. So I'll repeat the question. 10:20
21 Where -- well -- how does Facebook infer data from 10:20
22 engagement on the site? 10:20

23 A. It's mainly driven by your connections or 10:20
24 affiliations with specific entities on the website. 10:20

25 Q. And -- 10:20

Page 71

1 understanding? 10:21

2 MS. WEAVER: I'm asking Facebook what a 10:21

3 data broker is. 10:21

4 THE WITNESS: According to this document 10:21

5 it's a -- a list of third parties, including, you 10:21

6 know, like public records, DMVs or auto 10:21

7 registration, you know, authorities, supermarkets, 10:21

8 retailers and so on that provide access to certain 10:21

9 information. 10:21

10 BY MS. WEAVER: 10:21

11 Q. Do you know what a data broker is? 10:21

12 A. My definition of data broker? 10:21

13 Q. Yes. 10:22

14 A. Anybody that has access to a broad set of 10:22

15 data. 10:22

16 Q. Okay. Is Facebook a data broker? 10:22

17 A. No. 10:22

18 Q. Okay. Did you talk to anybody -- well, 10:22

19 strike that. 10:22

20 Do you see where it says "Partner 10:22

21 categories" on this document? 10:22

22 A. Yes. 10:22

23 Q. What does that refer to? 10:22

24 A. I guess a list of different categories I 10:22

25 listed myself. It's also documented here. 10:22

1 Q. And so do you see to the right there it 10:22
2 says "Public records, auto registration data, 10:22
3 supermarket loyalty cards, retail purchases, credit 10:22
4 card purchases," et cetera, on the right? 10:22
5 A. Yes. 10:22
6 Q. And is it your understanding that those 10:22
7 are examples of the kind -- kinds of data that 10:22
8 Facebook collects from data brokers? 10:22
9 A. Yes. I don't know if it's exhaustive or 10:23
10 not, but I would imagine that it is exhaustive. 10:23
11 Q. Thank you. And then underneath that do 10:23
12 you see where it says "Advertisers"? 10:23
13 A. Yes. 10:23
14 Q. What is an advertiser? 10:23
15 A. Someone that is running marketing 10:23
16 companies on Facebook. 10:23
17 Q. Okay. And then there's a parenthetical 10:23
18 that refers to "Custom audiences, offline conversion 10:23
19 measurement." Do you see that? 10:23
20 A. Yes. 10:23
21 Q. What is custom audiences? 10:23
22 A. A custom audience is a reference to a 10:23
23 products whereby a business can upload and encrypt 10:23
24 its -- a version of their database of customers for 10:23
25 the purpose of running a campaign that targets those 10:23

1	customers.	10:23
2	Q. Okay. I want to break that down a little	10:23
3	bit.	10:23
4	MS. WEAVER: I'm not seeing that on my	10:23
5	live feed.	10:23
6	Could you read his response back, please.	10:24
7	(The record was read by the	10:24
8	court reporter, as requested)	10:24
9	BY MS. WEAVER:	10:24
10	Q. Okay. And when you say "encrypt," what do	10:24
11	you mean?	10:24
12	A. They wouldn't upload the raw data. They	10:24
13	would upload a version of that data.	10:24
14	THE REPORTER: I'm sorry, could you repeat	10:24
15	that last part, please?	10:24
16	THE WITNESS: They wouldn't upload raw	10:24
17	customer data. They would upload encrypted personal	10:24
18	or hashed personal data.	10:24
19	BY MS. WEAVER:	10:24
20	Q. Thank you. And when you say "raw customer	10:24
21	data," what do you mean?	10:24
22	A. Email addresses.	10:24
23	Q. Anything else?	10:24
24	A. No.	10:24
25	Q. And what does "offline conversion	10:24

1 measurement" mean? 10:24

2 A. So imagine that you see an ad campaign 10:24

3 from Walmart, but you don't necessarily click on 10:25

4 that to buy the specific thing that they advertise. 10:25

5 But eventually you visit the Walmart and you end up 10:25

6 purchasing something, not necessarily the same item 10:25

7 from Walmart. 10:25

8 If Walmart wanted to track the offline 10:25

9 conversion, the fact that you purchased something 10:25

10 from them in their retail location, they could 10:25

11 actually made available some encrypted data again 10:25

12 back to us, and we would confirm to them that a 10:25

13 certain percentage of people that have interacted 10:25

14 with Walmart offline have actually seen the ads that 10:25

15 Walmart has run. 10:25

16 Q. So what does "conversion" mean in that 10:25

17 sentence? Purchase? 10:25

18 A. It's defined by the advertiser. Because 10:25

19 the -- the advertiser may optimize for store visits 10:25

20 versus others that may optimize for purchases, 10:26

21 right? So -- 10:26

22 Q. So conversion is taking some action as 10:26

23 defined by the advertiser; is that correct? 10:26

24 A. Correct. 10:26

25 Q. And that could also include engaging in -- 10:26

1 well, strike that. 10:26

2 Could conversion also include a like or 10:26

3 agreeing to become a member of a group? 10:26

4 A. "No" in that context because we are 10:26

5 talking about offline conversion. 10:26

6 Q. Got it. Does advertisers here also 10:26

7 include political campaigns? 10:26

8 A. I'm looking at the -- sorry. Sorry. I 10:26

9 need to answer that, I guess. What do you mean? In 10:26

10 what context? 10:26

11 Q. Do political campaigns advertise? 10:26

12 A. Yes, they do. 10:26

13 Q. Okay. And when they are seeking 10:26

14 conversion, are they seeking to encourage certain 10:26

15 actions by Facebook users? 10:26

16 MS. STEIN: Objection to form. 10:27

17 THE WITNESS: Yeah, but that wouldn't 10:27

18 include, you know, like what people voted. It would 10:27

19 probably include if they read, or if they donated, 10:27

20 or if they took an action on their website, 10:27

21 depending on what the campaign is actually optimized 10:27

22 for. 10:27

23 BY MS. WEAVER: 10:27

24 Q. Got it. 10:27

25 A. But, no, the conversion wouldn't be that I 10:27

1 voted for Biden or I voted for Trump. That's not -- 10:27

2 THE REPORTER: I'm sorry, could you please 10:27

3 slow down. The last part? 10:27

4 THE WITNESS: Oh, sorry. 10:27

5 THE REPORTER: "The conversion"... 10:27

6 THE WITNESS: The conversion that 10:27

7 political campaigns are tracking have to do with 10:27

8 fundraising, donations, registration, this kind of 10:27

9 things. 10:27

10 BY MS. WEAVER: 10:27

11 Q. Okay. And so Facebook provides conversion 10:27

12 measurement information back to the advertisers 10:27

13 which could include political campaigns; is that 10:27

14 right? 10:27

15 MS. STEIN: Objection to form. 10:27

16 THE WITNESS: Yes. 10:27

17 BY MS. WEAVER: 10:27

18 Q. And then do you see on the right of 10:27

19 Advertisers it says "Existing customer 10:27

20 relationships"? Do you see that? It's to the right 10:27

21 of Advertisers. 10:28

22 A. Yes. 10:28

23 Q. What does "Existing customer 10:28

24 relationships," that subcategories of advertisers, 10:28

25 refer to? 10:28

1	A. And so going back to our example earlier,	10:28
2	if -- if you are Walmart again, and you know that --	10:28
3	let's say there are thousands of people that	10:28
4	attempted to purchase a TV from Walmart's website	10:28
5	and you have an understanding of the email addresses	10:28
6	of those people. Then you can encrypt those email	10:28
7	addresses, make them available to Facebook to create	10:28
8	what we call a custom audience.	10:28

9	And then Facebook will, you know, like --	10:28
10	can target those specific users to the extent that	10:28
11	they are also Facebook users, of course, with an ad	10:28
12	that offers them, let's say, a discount for that	10:28
13	specific TV.	10:28

14	Q. What do you mean by "encrypt"?	10:28
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15	A. Again we -- we want to have access to	10:29
16	their raw email addresses. We will have access to	10:29
17	hashed personal email addresses and then we will	10:29
18	match them with the hashed personal email address we	10:29
19	have on record and find those users that have both a	10:29
20	Walmart account and a Facebook account.	10:29

21	Q. So what is the difference between	10:29
22	encryption and hashing?	10:29

23	A. It's same thing in that sense.	10:29
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24	Q. It is the same thing?	10:29
----	--------------------------	-------

25	A. Yeah.	10:29
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1 Q. Is it true that hashing has two inputs -- 10:29
2 well, let me go back. Is it fair to say that 10:29
3 encryption has two inputs so that if you have a key, 10:29
4 you can associate data point together; is that fair? 10:29
5 MS. STEIN: Object to form. He's not here 10:29
6 as a technical expert, so... 10:29
7 You can give your high-level 10:29
8 understanding, if you have one. 10:29
9 THE WITNESS: Yes, I don't -- I don't 10:29
10 want -- I don't want to talk about, you know, like 10:29
11 encryption. But it's important here, I think, to 10:29
12 take away is that we don't have access to those 10:29
13 email addresses and they don't have access to the 10:30
14 people who we ended up identifying as users who have 10:30
15 both a Facebook account and a Walmart account. 10:30
16 BY MS. WEAVER: 10:30
17 Q. Okay. Well, just looking at this page, 10:30
18 you see that there's the word "Hashed data matching" 10:30
19 on it? It's below -- it's in the native data box 10:30
20 there. 10:30
21 A. Yes. 10:30
22 Q. Do you see where it says "Hashed data 10:30
23 matching"? 10:30
24 A. Yes. 10:30
25 Q. What is hashed data matching? 10:30

Page 80

1 audiences work. 10:31

2 Q. And then going now back to the appended 10:31

3 data chart. Do you see where it says "Purchase 10:31

4 history," near "Advertisers"? 10:31

5 A. Yes. 10:31

6 Q. What does that refer to? 10:31

7 A. Activity that leads to purchase on a 10:31

8 third-party website. 10:32

9 Q. Okay. And so that is data -- go ahead. 10:32

10 A. It's similar to the example we discussed 10:32

11 before, right? The targeting on the Walmart side 10:32

12 may have happened on the fact that you added 10:32

13 something from your cart and you never, you know, 10:32

14 like, completed the purchase. 10:32

15 But there may be other scenarios where the 10:32

16 advertiser is looking at your purchase history, 10:32

17 whether it is offline or online -- I think that 10:32

18 probably refers to offline -- to match you with a 10:32

19 specific ad campaign that they run. 10:32

20 Q. Okay. So Facebook is getting data about, 10:32

21 for example, that I had something in my cart that I 10:32

22 didn't purchase; is that right? 10:32

23 MS. STEIN: Object to form. 10:32

24 THE WITNESS: No, not that, no. 10:32

25

1	BY MS. WEAVER:	10:32
2	Q. Okay. Who has it? You just gave that as	10:32
3	an example.	10:32
4	A. Yeah, but that is a logic that takes place	10:32
5	on the advertiser's side.	10:32
6	Q. Okay.	10:32
7	A. The advertiser selects the marketing team	10:32
8	on the advertiser side to decide what kind of	10:32
9	campaign they want to run. And they create a	10:33
10	segment of their customers that they want to target	10:33
11	with their ad campaign, and then they will decide	10:33
12	what creative they want to use, like how the ad is	10:33
13	going to look like.	10:33
14	Q. Right. But this is a list of information	10:33
15	that Facebook receives, right?	10:33
16	MS. STEIN: Objection to form.	10:33
17	THE WITNESS: The information we receive	10:33
18	is not the activities. It's hashed email addresses	10:33
19	or hashed phone numbers from the advertisers.	10:33
20	BY MS. WEAVER:	10:33
21	Q. Okay. Looking at this chart here, it's	10:33
22	labeled, "What kinds of information does Facebook	10:33
23	receive?" correct?	10:33
24	MS. STEIN: Objection to form.	10:33
25	(Background audio interference.)	10:33

1 MS. WEAVER: Somebody needs to put their 10:33
2 phones on mute or their computers on mute. 10:34
3 Q. Returning to the document, sir, isn't this 10:34
4 page a list of information that Facebook receives 10:34
5 about people? 10:34
6 MS. STEIN: Objection to form. 10:34
7 THE WITNESS: We received information that 10:34
8 an associate hashed email address with a Walmart 10:34
9 customer. 10:34
10 MS. WEAVER: Okay. Tat's -- I'll just 10:34
11 move to strike as nonresponsive. We will move on. 10:34
12 Q. Going back to this category that says 10:34
13 "Both." Do you see that, near Appended Data? 10:34
14 A. Yes. 10:34
15 Q. What does "both" mean? 10:34
16 MS. STEIN: Objection to form. 10:34
17 THE WITNESS: A combination of advertisers 10:34
18 and data brokers, I assume. 10:34
19 THE REPORTER: I'm sorry, could you repeat 10:34
20 that, please. Information? 10:34
21 THE WITNESS: A combination of advertisers 10:34
22 and data brokers. 10:34
23 BY MS. WEAVER: 10:34
24 Q. Okay. And so does this document reflect 10:34
25 that Facebook receives from both customized 10:34

1 third-party data and enhanced customer databases? 10:34

2 MS. STEIN: Objection to form. The 10:35

3 document speaks for itself. 10:35

4 MS. WEAVER: I'm here to depose him about 10:35

5 the document, Deb. It was identified ahead of time. 10:35

6 Please answer the question. 10:35

7 MS. STEIN: Yeah, Lesley, this document is 10:35

8 all about targeted advertising, and you've been 10:35

9 going on for about an hour about targeted 10:35

10 advertising which isn't even in this case. It's 10:35

11 outside the scope of this case. 10:35

12 MS. WEAVER: You can instruct him not to 10:35

13 answer if you want, but I'm actually -- 10:35

14 MS. STEIN: Lesley, I've let this witness 10:35

15 testify for an hour about targeted advertising. So 10:35

16 if you want to ask him about the scope of this 10:35

17 deposition, you're free to, but suggesting that just 10:35

18 because you sent us a document about targeted 10:35

19 advertising -- 10:35

20 MS. WEAVER: Deb, stop lecturing and 10:35

21 wasting my minutes with the witness, please. 10:35

22 MS. STEIN: Lesley, I am stating my 10:35

23 position for the record. This is a 30(b)(6) 10:35

24 deposition on a specific set of topics. You've gone 10:35

25 beyond the scope. I've been very liberal in that. 10:35

1 I will let the witness continue answering 10:35
2 some more questions, but if it continues focusing on 10:35
3 targeted advertising, then we're going to have to 10:36
4 move on. 10:36
5 BY MS. WEAVER: 10:36
6 Q. So the question -- I'm sorry, K.P. -- the 10:36
7 question is this: Does Facebook receive information 10:36
8 from advertisers and data brokers that includes 10:36
9 customized third-party data and enhanced customer 10:36
10 databases? 10:36
11 MS. STEIN: Objection to form. 10:36
12 THE WITNESS: I don't know the definition 10:36
13 of an "enhanced customer database." 10:36
14 BY MS. WEAVER: 10:36
15 Q. Okay. 10:36
16 A. But customers' third-party data that are 10:36
17 usually reflect to Facebook, yes, that's no 10:36
18 different from my understanding of how customer 10:36
19 audiences work. 10:36
20 Q. Thank you. 10:36
21 And does Facebook also receive behavioral 10:36
22 data? 10:36
23 A. In what context? 10:36
24 Q. Well, I'm just reading from the chart. Do 10:36
25 you see where it says "Behavioral Data"? 10:36

1 A. Okay. In the context of this document -- 10:36

2 Q. Yes. 10:36

3 A. -- not in the context of appended data? 10:36

4 Yes, we do collect. 10:36

5 Q. Yes. I'm so sorry. So I'll ask the 10:36

6 question again. Does Facebook also receive 10:36

7 behavioral data about people? 10:36

8 A. Yes. 10:36

9 Q. Okay. And do you see where it says "Web 10:36

10 pixels" here? 10:36

11 A. Yes. 10:37

12 Q. What does that refer to? 10:37

13 A. It refers to the different implementation 10:37

14 of the Facebook pixel that is used in conjunction -- 10:37

15 in conjunction with ad campaigns most of the time. 10:37

16 Q. Okay. And what is a conversion pixel? 10:37

17 A. It's a pixel that is strategically 10:37

18 placed -- "strategically" meaning it's down to the 10:37

19 advertiser -- on the page, on their website that 10:37

20 tracks the effectiveness of their ad campaign 10:37

21 depending on their -- their objective of the 10:37

22 company. 10:37

23 Q. Okay. And then "Web SDK," do you see 10:37

24 that? 10:37

25 A. Yes. 10:37

1 Q. What does that refer to? 10:37

2 A. So this is the version of the SDK that is 10:37

3 used by websites. 10:37

4 Q. Okay. And did that change over time? 10:37

5 A. Yes, we update the SDKs quite regularly. 10:38

6 Q. Okay. And "Mobile SDK," what is that? 10:38

7 A. This is the SDK that is used by native 10:38

8 apps, meaning iOS and Android. 10:38

9 Q. Okay. I just want to go back to 10:38

10 behavioral data for a minute. What is behavioral 10:38

11 data as opposed to appended data? 10:38

12 A. I think we discussed about that before. 10:38

13 So I'll try to repeat my previous response. 10:38

14 So behavioral data is activities happening 10:38

15 on third-party sites that are being captured through 10:38

16 a Facebook product, a pixel or an SDK. 10:38

17 Q. Okay. I see that I guess the videographer 10:38

18 would like to take a quick break. So do you want to 10:38

19 just -- is that comfortable for you, K.P., to take a 10:38

20 break for a little bit here? 10:38

21 A. Yes, I need a coffee. 10:38

22 MS. WEAVER: Okay. So why don't we come 10:38

23 back at, do you want to say, 10:50? 10:38

24 THE WITNESS: 10 minutes from now? 10:38

25 MS. WEAVER: Yeah, does that work? Well, 10:39

1 1 11 minutes? Okay. Great. 10:39
2 2 THE VIDEOGRAPHER: We are off the record 10:39
3 10:39 3 at a.m.
4 10:39
5 3 4 (Recess.) 10:39
6 10:39 5 (Off record: a.m.)
7 10:39
8 5 6 (On record: 10:53 a.m.) 10:39
9 6 7 THE VIDEOGRAPHER: We are on the record at 10:53
10 10:53 8 a.m.
11 10:53
12 9 9 BY MS. WEAVER: 10:53
13 10 10 Q. Hello, K.P. You understand you are still 10:53
14 11 11 under oath, correct? 10:53
15 12 12 A. Yes, I do. 10:53
16 13 13 Q. Okay. Returning to where we left off, we 10:53
17 14 14 were discussing behavioral data before the break. 10:53
18 15 15 Do you recall that? 10:53
19 16 16 A. Yes, I do. 10:53
20 17 17 Q. And you testified that behavioral data is 10:53
21 18 18 activities happening on third-party sites that are 10:53
22 19 19 captured through a Facebook product, a pixel, or an 10:53
23 20 20 SDK; is that correct? 10:53
24 21 21 A. Correct. 10:53
25 22 22 MS. STEIN: Object to form. 10:53
26 23 23 BY MS. WEAVER: 10:53
27 24 24 Q. And so to the right here do you see it 10:53
28 25 25 says "Website browsing behavior, Conversions, 10:53

1 (example, purchases) off Facebook"? Do you see 10:53
2 that? 10:54
3 A. Yes, I do. 10:54
4 Q. Okay. So does this reflect that Facebook 10:54
5 receives browsing behavior and conversions off 10:54
6 Facebook about users? 10:54
7 MS. STEIN: Objection to form. 10:54
8 THE WITNESS: Yeah. So at a very high 10:54
9 level, whenever someone is using the pixel, and to 10:54
10 the extent that they use the pixel in different 10:54
11 parts of their website, we would be able to have an 10:54
12 understanding of the purchase flow, if that's what 10:54
13 they are optimizing. 10:54
14 BY MS. WEAVER: 10:54
15 Q. Okay. And do you see here where it says 10:54
16 "Explicit actions (likes, logins) off Facebook"? 10:54
17 A. Yes. 10:54
18 Q. Do you see that? What does that refer to? 10:54
19 MS. STEIN: Objection. Asked and 10:54
20 answered. 10:54
21 You can answer. 10:54
22 THE WITNESS: This is in relation to the 10:54
23 web SDK and refers to activities captured in -- this 10:54
24 is for the purpose of those examples via the 10:55
25 Facebook log-in button and a like button. 10:55

1	BY MS. WEAVER:	10:55
2	Q. Okay. And do you see at the bottom of the	10:55
3	page here it refers to "Onavo"?	10:55
4	A. Yes.	10:55
5	Q. And what is Onavo?	10:55
6	A. Onavo is a -- an app we acquired some	10:55
7	five, six years ago, if I'm not mistaken, that's	10:55
8	offers the users the ability to compress the data	10:55
9	from all apps that they used on their phones to save	10:55
10	on data charges.	10:55
11	Q. So it was called Onavo Protect; is that	10:55
12	correct?	10:55
13	A. I don't remember the exact name of the	10:55
14	app.	10:55
15	Q. Do you recall that it was a VPN, a virtual	10:55
16	private network?	10:55
17	MS. STEIN: Objection to form.	10:55
18	THE WITNESS: Yes.	10:55
19	BY MS. WEAVER:	10:55
20	Q. And so did it effectively route all of the	10:55
21	user's activity through Facebook servers?	10:55
22	MS. STEIN: Object to form.	10:55
23	THE WITNESS: Through Facebook servers?	10:55
24	BY MS. WEAVER:	10:55
25	Q. Uh-huh.	10:56

1 A. I don't think so. That was an independent 10:56
2 company. 10:56
3 Q. Right. But didn't it route all of users' 10:56
4 activity through Facebook servers? 10:56
5 MS. STEIN: Objection to form. Beyond the 10:56
6 scope. 10:56
7 MS. WEAVER: It relates directly to the 10:56
8 data that Facebook was collecting through Onavo. 10:56
9 Q. Isn't it true that Facebook suspended 10:56
10 Onavo? 10:56
11 MS. STEIN: Objection to form. Beyond the 10:56
12 scope. This witness is not testifying about -- 10:56
13 MS. WEAVER: Are you instructing him not 10:56
14 to answer my question about Onavo? 10:56
15 MS. STEIN: That it's not subject to this 10:56
16 testimony. He's not here -- he knows it -- he's not 10:56
17 designated -- 10:56
18 MS. WEAVER: State an objection to form or 10:56
19 instruct him not to answer. Please don't fill my 10:56
20 record with your speeches. 10:56
21 MS. STEIN: Okay. It's not a speech. I'm 10:56
22 explaining that this witness came prepared to 10:56
23 testify about certain things. He's not a company 10:56
24 witness on suspensions, so he's not answering the 10:56
25 question. 10:56

1 BY MS. WEAVER: 10:56

2 Q. Do you see to the right of the word 10:56

3 "Onavo" here, K.P., where it says "Opt-in panel: 10:56

4 all device network activity"? Do you see that? 10:57

5 A. Yes, I see that. 10:57

6 Q. What does that refer to? 10:57

7 A. Again, only guess. 10:57

8 Q. What -- what do you believe it means? 10:57

9 MS. STEIN: The witness should not guess. 10:57

10 If he knows, he can answer. If he does not know, he 10:57

11 should not answer. 10:57

12 THE WITNESS: I don't know. 10:57

13 BY MS. WEAVER: 10:57

14 Q. Okay. Does that refer to the fact that 10:57

15 Facebook received all device network activity 10:57

16 through Onavo? 10:57

17 MS. STEIN: Objection. The witness just 10:57

18 said he doesn't know. 10:57

19 BY MS. WEAVER: 10:57

20 Q. You can answer the question. 10:57

21 A. I don't know. 10:57

22 Q. Okay. Did you have any personal 10:57

23 involvement with Onavo? 10:57

24 A. No, I didn't. 10:57

25 Q. Okay. Do you know who did? 10:57

Page 93

1 Q. And in quotes it says "We don't share the 10:58
2 private information that you put on Facebook with 10:58
3 advertisers without your consent." Do you see that? 10:58
4 A. I see that. 10:58
5 Q. And do you see that it's in quotations? 10:58
6 A. Yes. 10:59
7 Q. And is that in quotations because that was 10:59
8 Facebook's policy at the time? 10:59
9 MS. STEIN: Objection to form. If the 10:59
10 witness knows what the people who wrote this -- 10:59
11 MS. WEAVER: Please stop coaching him and 10:59
12 telling him to say that he doesn't know. 10:59
13 MS. STEIN: Lesley -- Lesley, do not 10:59
14 accuse me of coaching. You've gotten -- 10:59
15 MS. WEAVER: That's strike one. 10:59
16 Q. Okay. Go ahead, K.P. 10:59
17 MS. STEIN: Excuse me? 10:59
18 BY MS. WEAVER: 10:59
19 Q. I'll ask the question again. Do you know 10:59
20 at this point in time whether Facebook's policy was, 10:59
21 "We don't share the private information that you put 10:59
22 on Facebook with advertisers without your consent"? 10:59
23 A. I can only speak at a high level. This 10:59
24 has always been not just the policy but the way we 10:59
25 operated as a business. 10:59

1 Q. Okay. Thank you. 10:59

2 And then do you see it says "Why do we use 10:59

3 that framing?" right below it? 10:59

4 A. Yes, yes. 10:59

5 Q. Okay. And then there's a bullet point 10:59

6 that says "Though Facebook's policies prohibit 11:00

7 sharing of data with data brokers or similar 11:00

8 entities, we only make commitments about what 11:00

9 Facebook will do." Do you see that? 11:00

10 A. Yes, I do. 11:00

11 Q. Okay. So is it a true statement that at 11:00

12 this time Facebook's policy prohibited sharing of 11:00

13 data with data brokers or similar entities? 11:00

14 A. Yes. 11:00

15 Q. Okay. And do you have an understanding as 11:00

16 to what the "We only make commitments about what 11:00

17 Facebook will do," what does that mean? 11:00

18 A. It means that Facebook as a business only 11:00

19 makes public commitments about things that are 11:00

20 within our control. 11:00

21 Q. Okay. And so I just want to direct your 11:00

22 attention to the bottom bullet point there in the 11:00

23 second sentence. Do you see where it says "Also, we 11:00

24 may in the future operate a 'data cooperative,' or 11:01

25 other product allowing exchange of information that 11:01

1 people haven't given to us directly"? Do you see 11:01
2 that? 11:01
3 A. I see that. 11:01
4 Q. Okay. Do you know what a data cooperative 11:01
5 is as it's expressed here? 11:01
6 A. It would probably mean some sort of a 11:01
7 partnership with data brokers. 11:01
8 Q. Okay. And do you know if Facebook did 11:01
9 engage in a data cooperative with data brokers? 11:01
10 A. No. 11:01
11 Q. No, you don't know, or, no, they did not? 11:01
12 A. No, we haven't. 11:01
13 Q. Okay. What is -- a little bit lower 11:01
14 there, do you see "Facebook Exchange" referenced? 11:01
15 A. Yes. 11:01
16 Q. What does that refer to? 11:01
17 A. I don't know. 11:01
18 Q. Okay. There's a question here "How can 11:02
19 people see what you know about them and control 11:02
20 their ad experiences?" Do you see that? 11:02
21 A. Yes, I see that. 11:02
22 Q. And there's something there that says 11:02
23 "Context menu." Do you see it? 11:02
24 A. Yes. 11:02
25 Q. What is that? 11:02

Page 97

1 information that Facebook has for you. 11:03

2 Q. Okay. And going back to the activity log, 11:03

3 it's a list of every single action you have taken on 11:03

4 Facebook. Do you mean on the platform? 11:03

5 A. I believe it's on the platform, yes. 11:03

6 Q. Okay. So is it limited to only the 11:03

7 activity on the platform? 11:03

8 A. The Facebook activity log, yes. 11:04

9 Q. Okay. And back to the DIY. You say it's 11:04

10 all the information that Facebook has for you; is 11:04

11 that correct? 11:04

12 A. Yes. 11:04

13 Q. What do you mean by that? 11:04

14 A. It includes from things from like the 11:04

15 information you submitted when you created your 11:04

16 account, to the photos that you may have uploaded, 11:04

17 to the pixels of your friends you may have liked, to 11:04

18 the ads you may have seen, the videos you may have 11:04

19 watched. It's a -- it's a very lengthy, you know, 11:04

20 like document with different things. 11:04

21 Q. Okay. So going back to the previous page 11:04

22 where we were talking about appended data, does the 11:04

23 DIY tool include appended data? 11:04

24 A. No. 11:04

25 Q. Okay. Does it include behavioral data? 11:04

1 MS. STEIN: Objection to form. 11:04

2 THE WITNESS: Yes, it does. 11:05

3 BY MS. WEAVER: 11:05

4 Q. Okay. So it includes the conversions and 11:05

5 purchases off Facebook? 11:05

6 A. I don't know about that, but it includes 11:05

7 the apps that you have logged in. It includes, I 11:05

8 think, the websites that you may have liked, and so 11:05

9 on. 11:05

10 Q. Okay. Does the Do It Yourself network 11:05

11 include the native data that was inferred from 11:05

12 engagement on the site? 11:05

13 MS. STEIN: Objection to form. 11:05

14 THE WITNESS: I think you're referring to 11:05

15 the DYI file? 11:05

16 BY MS. WEAVER: 11:05

17 Q. Yes. I'll ask the question again. Sorry. 11:05

18 Does the DIY file include native data that 11:05

19 is inferred from engagement on the site? 11:05

20 MS. STEIN: Objection to form. 11:05

21 THE WITNESS: It should include interests, 11:05

22 which are inferred data, so yes. 11:05

23 BY MS. WEAVER: 11:05

24 Q. Does it also include behaviors? 11:05

25 MS. STEIN: Objection to form. 11:05

HIGHLY CONFIDENTIAL - ATTORNEYS EYES ONLY

1 MS. WEAVER: What's the objection? 11:06

2 MS. STEIN: "Behaviors" is a very vague 11:06

3 term, Lesley. 11:06

4 MS. WEAVER: No. It's listed right here 11:06

5 on the document. So I'm going to restate the 11:06

6 question. 11:06

7 Q. Does the DIY tool also include the native 11:06

8 data that's inferred from the engagement on the site 11:06

9 like behaviors as listed in this document? 11:06

10 MS. STEIN: Objection to form. 11:06

11 THE WITNESS: So I will answer with, you 11:06

12 know, like a high-level understanding that the DIY 11:06

13 file includes the pages that you liked. And by 11:06

14 default, that's a behavior. 11:06

15 BY MS. WEAVER: 11:06

16 Q. Does Facebook engage in -- okay. But 11:06

17 just -- sorry. Just go back to that question. 11:06

18 Do you know, as you sit here today, 11:06

19 whether the DIY tool includes native data inferred 11:06

20 from engagement on the site, including interests and 11:06

21 behaviors as identified on this chart? 11:06

22 MS. STEIN: Objection to form. 11:06

23 THE WITNESS: DIY file includes activities 11:06

24 such as you liking a page that may suggest an 11:07

25 interest and, by default, explain a behavior or 11:07

1 describe a behavior. 11:07

2 BY MS. WEAVER: 11:07

3 Q. Okay. But is that to be inferred from the 11:07

4 engagement on the site? 11:07

5 A. It's driven by your activities happening 11:07

6 on the Facebook website or the Facebook apps. 11:07

7 Q. Okay. Going back to the page ending in 11:07

8 425. We were near the bottom of the page there. 11:07

9 A. Yes. 11:07

10 Q. Do you see where it says "Centralized 11:07

11 opt-out"? 11:07

12 A. Yes. 11:07

13 Q. What does that refer to? 11:07

14 A. So this refers to the ability of the user 11:07

15 to turn off any kind of activity around behavioral 11:07

16 data captured through our SDKs -- 11:07

17 THE REPORTER: I'm sorry, "Behavioral 11:08

18 data" -- 11:08

19 THE WITNESS: -- and pixel. 11:08

20 THE REPORTER: I'm sorry, "Behavioral 11:08

21 data"... 11:08

22 THE WITNESS: -- captured through the SDKs 11:08

23 and pixel. 11:08

24 THE REPORTER: Thank you. 11:08

25

1 BY MS. WEAVER: 11:08

2 Q. And what is third-party behavioral data 11:08

3 again? 11:08

4 A. I think we exhausted that, but I will go 11:08

5 back to the definition as it's being offered in a 11:08

6 previous page: Website, browser behaviors, 11:08

7 conversations, explicit actions, mobile apps 11:08

8 installed, and so on. 11:08

9 Q. And is that contained in the DYI tool or 11:08

10 the DYI file? 11:08

11 MS. STEIN: Object to form. Objection to 11:08

12 form. 11:08

13 THE WITNESS: I'm sorry, how can a file 11:08

14 include activities as you have already opted out? 11:08

15 BY MS. WEAVER: 11:08

16 Q. Okay. What I'm asking is whether the DIY 11:08

17 tool collects third-party behavioral data as it's 11:08

18 referred to there? 11:08

19 A. I'm sorry, I feel like I'm repeating 11:08

20 myself. But the DYI file identified the apps that 11:09

21 you used, the websites that you may have liked and 11:09

22 so on. So it captures behavioral data as per -- 11:09

23 Q. Okay. 11:09

24 A. -- the definition of the previous page. 11:09

25 Q. Does it collect all third-party behavioral 11:09

1 data? 11:09

2 MS. STEIN: Objection to form. 11:09

3 THE WITNESS: All? I don't know. 11:09

4 BY MS. WEAVER: 11:09

5 Q. Yeah. Okay. 11:09

6 How would you find out? 11:09

7 A. I would have to look at the DYI file. 11:09

8 Q. Okay. And have you looked at any DYI 11:09

9 files to prepare for your deposition today? 11:09

10 A. No, I have not, because that would be a 11:09

11 violation of my commitment to users' privacy. 11:09

12 Q. Did you look at DYI files for any of the 11:09

13 named plaintiffs in this action to prepare for the 11:09

14 deposition? 11:09

15 A. No, because that would be in violation of 11:09

16 my commitment to users' privacy. 11:09

17 Q. To prepare -- 11:10

18 A. I would be fired -- 11:10

19 Q. If your -- 11:10

20 A. -- if I look -- 11:10

21 Q. If your lawyers had you look at the 11:10

22 plaintiffs' DYI files to prepare for deposition in 11:10

23 this action? 11:10

24 A. I would be fired. 11:10

25 Q. Okay. Well, we'll table that. 11:10

1 Can you look at your -- 11:10

2 A. No one here -- 11:10

3 Q. Can you look at your own -- 11:10

4 A. I can only look at mine. 11:10

5 Q. -- DYI -- oh, okay. So can you look at 11:10

6 your own DYI file to determine whether or not all 11:10

7 third-party behavioral data is included in it? 11:10

8 A. I can, but not right now. 11:10

9 Q. Okay. Right. 11:10

10 Okay. Give me a moment here. 11:10

11 Okay. So let's turn for a moment to the 11:11

12 page ending in 3428. It says "Location" at top. 11:11

13 Do you know who Maritza Johnson is? 11:11

14 A. No, I don't. 11:11

15 Q. Okay. And do you see, it says, "Knowing 11:11

16 where people are when they interact with our 11:11

17 services is useful for designing innovative 11:11

18 products"? Do you see that? 11:11

19 A. Yes, I do see that. 11:11

20 Q. So did Facebook track people's -- users' 11:11

21 location? 11:11

22 A. Facebook will have an understanding of the 11:11

23 user's location based on different signals. 11:11

24 Q. Okay. And you see here it says -- when 11:11

25 you say "different signals," what do you mean? 11:11

1 company term, to please, you know, tell the 11:13
2 examiner, because you should not be testifying 11:13
3 beyond the scope of what your -- what's at issue in 11:13
4 this deposition and -- 11:13
5 MS. WEAVER: This is completely within the 11:13
6 scope, Deb, and that's improper coaching. 11:13
7 Q. So, sir, do you know what derivative data 11:13
8 is? 11:13
9 A. I think there is an example for derivative 11:13
10 data there. 11:13
11 Q. I'm sorry? 11:13
12 A. Ad clusters. Ad cluster is derivative 11:13
13 data. 11:13
14 Q. Okay. That's an example of derivative 11:13
15 data? 11:13
16 A. Yes. 11:13
17 Q. Okay. How is it derived, if you will? 11:13
18 How are ad clusters derived? 11:13
19 MS. STEIN: Objection to form. 11:13
20 THE WITNESS: So at a very high level, an 11:13
21 ad cluster would be people that live in 11:13
22 San Francisco, and how this would be determined is 11:14
23 based on their location. Not their -- necessarily 11:14
24 their current location, but their consistent 11:14
25 location. 11:14

1 And so that will potentially allow us to 11:14
2 create a cluster of people that live in 11:14
3 San Francisco with some degree of accuracy, so that 11:14
4 we don't necessarily include people that are 11:14
5 visiting San Francisco, in an ad campaign that is 11:14
6 targeting people that live in San Francisco. 11:14
7 BY MS. WEAVER: 11:14
8 Q. And how is derivative data created? Like 11:14
9 is that -- is that an algorithm that runs on the 11:14
10 explicit or implicit data and then reaches that 11:14
11 conclusion? Or how -- how is that actually -- 11:14
12 A. Those are things that are -- 11:14
13 MS. STEIN: Objection to form. 11:14
14 You may answer. 11:14
15 THE WITNESS: Those are things that are 11:14
16 figured out in realtime. 11:14
17 BY MS. WEAVER: 11:15
18 Q. Okay. So -- 11:15
19 A. By machine that are learning algorithms 11:15
20 that are employed to identify and scan for 11:15
21 information. 11:15
22 Q. Okay. So for the record, ad clusters are 11:15
23 developed through machine learning or algorithms 11:15
24 applied to data, realtime data; is that fair? 11:15
25 MS. STEIN: Objection to form. 11:15

1 THE WITNESS: Applied -- applied to the 11:15
2 native data based on the previous definition, yes. 11:15
3 BY MS. WEAVER: 11:15
4 Q. Okay. And where does that data that -- 11:15
5 the derived data -- strike that. 11:15
6 Where is the derived data stored? 11:15
7 A. The derived data is stored -- not stored 11:15
8 anywhere. It's calculated in realtime. There is no 11:15
9 point in -- 11:15
10 Q. Is it retained? 11:15
11 A. -- wasting, you know, a storage space for 11:15
12 these kind of things that are dynamic in nature. 11:15
13 Q. Okay. And is it contained in the DYI 11:15
14 file? 11:15
15 A. That -- how is that relevant for you? 11:15
16 Q. I get to ask the questions. 11:16
17 A. No, I mean -- I'm -- I'm thinking loudly. 11:16
18 That a user's information, when it is -- so the -- 11:16
19 okay. So let me take a step back. 11:16
20 That data that we are talking about are 11:16
21 anonymized. They are not associated with a given 11:16
22 user. And so it wouldn't show up in a -- in user's 11:16
23 DYI file. 11:16
24 Q. Okay. And when -- 11:16
25 MS. STEIN: I'm just waiting for my feed

1 here.

2 Oh, could you read his answer back,

3 please. 11:16

4 (The record was read by the 11:17

5 court reporter, as requested) 11:17

6 BY MS. WEAVER: 11:17

7 Q. And what do you mean by "associated"? 11:17

8 A. Like we have a broad understanding of who 11:17

9 lives in San Francisco but we don't know exactly who 11:17

10 lives in San Francisco. 11:17

11 Q. Okay. But the data's collected from 11:17

12 individual users, right? 11:17

13 A. It depends. 11:17

14 Q. On what? 11:17

15 A. It depends on whether the data has been 11:17

16 collected because some are explicitly said "I live 11:17

17 in San Francisco." Some people have their hometown 11:17

18 identified on Facebook, some people don't. 11:17

19 Q. Right, but it's still one individual. The 11:17

20 source of the -- the -- originally is one user, 11:17

21 right? 11:17

22 MS. STEIN: Objection to form. 11:17

23 BY MS. WEAVER: 11:17

24 Q. Because either I live in San Francisco or 11:17

25 I indicated -- I mean, all of this data comes from 11:17

1 individuals, right? 11:17

2 A. Some of the data -- sorry. Again, if -- 11:17

3 if it's -- according to the previous definition, if 11:17

4 it's native data, that means that you have provided 11:17

5 that information. 11:18

6 Q. Okay. So let's -- okay. Let's talk -- 11:18

7 A. Like you have defined San Francisco -- 11:18

8 Q. Right. 11:18

9 A. -- to be your hometown. 11:18

10 Q. Perfect. 11:18

11 A. Okay. 11:18

12 Q. So it's associated with me initially, 11:18

13 right? 11:18

14 A. You have specifically suggested to your 11:18

15 Facebook friends by basically filling in that 11:18

16 specific field that Facebook asked you to do that 11:18

17 your hometown is San Francisco. You may live in 11:18

18 Denver, but your hometown appears to be 11:18

19 San Francisco. 11:18

20 Q. Okay. So an algorithm runs on this data 11:18

21 and it creates an ad cluster and puts me -- when 11:18

22 does it become disassociated with me? Because it 11:18

23 was initially associated, correct? 11:18

24 A. That association will never cease to exist 11:18

25 unless you basically go there and suggest that you 11:18

1 move to Denver. 11:18

2 Q. Okay. I'm just -- honestly, K.P., I'm 11:18

3 trying to understand your answer. 11:18

4 You said the data that we are talking 11:18

5 about is not associated with specific users. We 11:18

6 just talked about -- 11:19

7 A. Yes, please. 11:19

8 Q. -- it was associated with an individual 11:19

9 user because they're from San Francisco. 11:19

10 A. Yes. 11:19

11 Q. So when does it become disassociated? 11:19

12 A. But I'm trying to explain to you the 11:19

13 distinction between data that comes from native 11:19

14 data, to use your -- 11:19

15 Q. Okay. 11:19

16 A. -- the definition in this document, versus 11:19

17 behavioral data. 11:19

18 Q. Okay. And -- 11:19

19 A. So -- no, no, no, no. Sorry. I have to 11:19

20 be super precise here. 11:19

21 There are two kinds of native data. There 11:19

22 are native data that come because you have, as a 11:19

23 user, indicated that your hometown is San Francisco. 11:19

24 Q. Right. 11:19

25 A. And there is native data that comes from 11:19

1 your activity. So if -- hypothetically speaking, I 11:19
2 don't -- I don't know exactly what period of time we 11:19
3 are going to be looking at, but let's say for the 11:19
4 last three -- the last 30 days you have accessed 11:19
5 Facebook from an IP address in -- in San Francisco, 11:19
6 that is still, according to our definition, native 11:19
7 data. But it's -- it's not data that's -- it's 11:19
8 directly explicitly, you know, like, documented by 11:19
9 the user, but it's in data inferred by their 11:20
10 activity. 11:20

11 Q. Okay. And so the -- 11:20

12 A. Still native. 11:20

13 Q. I understand. 11:20

14 By the way, would you use a different word 11:20
15 than native data? Is there another way to reference 11:20
16 that? 11:20

17 A. I would probably use on-site activity. 11:20

18 Q. On-site activity? 11:20

19 A. Versus off-site activity. 11:20

20 Q. Okay. Perfect. 11:20

21 Do you -- would you use the -- the words 11:20
22 "appended data" or is there another term for that? 11:20

23 A. I haven't heard that term until recently. 11:20
24 Until this -- 11:20

25 Q. Okay. Do you have another understanding 11:20

1 of how people at Facebook refer to it? 11:20

2 A. Customer data provided by third parties or 11:20

3 something -- 11:20

4 Q. Okay. 11:20

5 A. -- like that. 11:20

6 Q. All right. And then what about behavioral 11:20

7 data; is there another term of art at Facebook used 11:20

8 to reference that? 11:20

9 A. That's my definition of offline activity. 11:20

10 Q. Offline activity. Okay. 11:20

11 A. Oh, sorry, off-site activity. 11:20

12 Q. Off-site. I see. Okay. 11:20

13 So going back to what we're talking about, 11:21

14 the -- there is an algorithm that runs on the native 11:21

15 data and it creates, as you were supposing, an ad 11:21

16 cluster, right? 11:21

17 A. Yes. 11:21

18 Q. Where is that data stored? Where is the 11:21

19 ad cluster data stored? 11:21

20 A. It's not stored anywhere. It's dynamic. 11:21

21 Q. Okay. It's dynamic. Is it purged? I 11:21

22 mean, it exists at some point and then it doesn't 11:21

23 exist? What happens to it? 11:21

24 A. Okay. At the very high level, if we are 11:21

25 talking about the specific scenario that a business 11:21

1 that is operating in San Francisco wants to target 11:21
2 users in San Francisco, they will run the campaign 11:21
3 for, let's say, two days; they will target specific 11:21
4 users that live in that area. They may target only 11:21
5 females or only men, people of a certain age, people 11:21
6 of a certain profession, depending on, you know, 11:21
7 like, what sort of campaign they want to run, right? 11:21

8 So that will all be effectively identified 11:21
9 as a potential audience of, let's say for the sake 11:21
10 of the argument, 20,000 users. They still have no 11:22
11 access to the information. They only understand 11:22
12 what is the potential audience their ad campaign can 11:22
13 reach. 11:22

14 And then when they start, you know, like, 11:22
15 placing the advertisement, then their advertisement 11:22
16 is going to go into an auction. That auction may 11:22
17 actually, you know, allow others to beat against 11:22
18 that same audience. So if there is a competitor of 11:22
19 this service, or another service that wants to 11:22
20 target people with similar characteristics that live 11:22
21 in San Francisco, they may or may not see the first 11:22
22 ad. So it's the highest bidder that will have the 11:22
23 ad show up. 11:22

24 So all that is so, you know, like, 11:22
25 calculated in realtime that there is no way for us 11:22

1 to actually store that information anywhere. 11:22

2 Q. Okay. So let me ask this: So I'm -- say 11:22

3 I'm being targeted in that ad campaign. Is there a 11:22

4 way for me to find out that I was targeted by those 11:22

5 categories that the advertiser chose? 11:22

6 A. You can see it only if that ad campaign 11:23

7 shows up to you. 11:23

8 Q. Okay. And only in realtime? And there's 11:23

9 no record of it after that? 11:23

10 A. I think you can actually see the -- the 11:23

11 information in realtime. But if you go to the DYI 11:23

12 file, you can see probably ad campaigns that you 11:23

13 have been displayed -- or you have seen yourself, or 11:23

14 you have clicked. 11:23

15 Q. Okay. But if they were -- 11:23

16 A. You know -- 11:23

17 Q. -- targeted to me and I didn't take an 11:23

18 action, it's not in the DYI file; is that right? 11:23

19 A. You -- you will see the ad campaigns that 11:23

20 ended up showing up on your feed, but you wouldn't 11:23

21 see any ad campaigns that, for whatever reason, you 11:23

22 haven't seen, because there was another advertiser 11:23

23 that won the bid. 11:23

24 Q. Got it. 11:23

25 And so let's talk about the information 11:23

1 that is used to create the derived data. How do you 11:23
2 determine what information can be used to apply 11:24
3 those algorithms? 11:24
4 A. I need to clarify that question. 11:24
5 Q. Yeah, it's -- so is only public 11:24
6 information used to create derived data? 11:24
7 MS. STEIN: Objection to form. 11:24
8 THE WITNESS: Okay. So are you talking 11:24
9 about derived data in the context of location, or 11:24
10 you're talking about derived data broadly? 11:24
11 BY MS. WEAVER: 11:24
12 Q. Well, what is derived data broadly? 11:24
13 A. I mean, I don't know of any use of derived 11:24
14 data broadly, but I'm trying to understand exactly 11:24
15 how you want me to answer the question in a 11:24
16 thoughtful way. 11:24
17 Q. Okay. Well, derived data is the product 11:24
18 of an algorithm running on realtime data; is that a 11:24
19 fair definition? 11:24
20 A. I think the -- the definition that we were 11:24
21 talking about was a strict association with the 11:24
22 location information and the idea of creating ad 11:25
23 clusters based on location information. 11:25
24 Q. That was an example, right? 11:25
25 A. Yes. 11:25

1 Q. But at large, is it fair to say that 11:25
2 derived data is created through algorithms running 11:25
3 on realtime data? 11:25
4 MS. STEIN: Objection to form. 11:25
5 THE WITNESS: I cannot talk about that. 11:25
6 But derived data is a -- a broad, you know, like, 11:25
7 industry term that you can use, and it's a legal 11:25
8 term as well, as far as I understand. It can be 11:25
9 used in different context and it doesn't always 11:25
10 require realtime processing. 11:25
11 BY MS. WEAVER: 11:25
12 Q. Okay. So let's -- we can stick with your 11:25
13 example then if you like for now. 11:25
14 What if I sent a -- a private -- a message 11:25
15 in Facebook Messenger to one friend saying "I used 11:25
16 to live in San Francisco" and I've never posted 11:25
17 anything publicly about it. Is that information 11:25
18 used to create the derived data for ad clusters? 11:26
19 A. No. 11:26
20 Q. Why not? 11:26
21 A. That's a private conversation between you 11:26
22 and your friend -- 11:26
23 Q. Okay. 11:26
24 A. -- that -- 11:26
25 Q. So how does the algorithm distinguish -- 11:26

1 let me ask this: When the data is being run on 11:26
2 algorithms, is it segregated by public or private 11:26
3 data? 11:26
4 A. So your definition of public or private is 11:26
5 what, if I may say? 11:26
6 Q. If a user designated something private or 11:26
7 restricted audience. 11:26
8 A. Okay. Let's take a little bit of a step 11:26
9 back. Because what we define as public data is 11:26
10 basically your first name, your last name, your 11:26
11 profile picture. 11:26
12 Q. Okay. 11:26
13 A. Anything else that comes with a -- an 11:26
14 audience selection doesn't necessarily belong -- 11:26
15 it's not necessarily by default public. It may have 11:26
16 a limited audience. It may be just you, if it's 11:26
17 things like your birthday, or it may be friends -- 11:27
18 or accessible to your friends. 11:27
19 What we always, you know, like, like to 11:27
20 suggest that communications that happen over 11:27
21 messenger is also by default private, meaning that 11:27
22 it's -- the content of your exchanges with your 11:27
23 friends belong to you and your friends. So that 11:27
24 wouldn't be considered public information. But it 11:27
25 wouldn't be considered necessarily private 11:27

1 information because it's not accessible by anybody 11:27
2 in that -- it's a private conversation but it's not 11:27
3 private data in that sense. 11:27

4 Q. And when Facebook is, let's say -- we can 11:27
5 just stick with your ad clusters example. When it 11:27
6 is using the algorithm to create derived data, such 11:27
7 as ad clusters, is it using that world of 11:27
8 information that you just described that is not 11:27
9 public? 11:27

10 A. We would be using native data such as your 11:27
11 registered home location and things like your IP 11:28
12 address to determine where you live. 11:28

13 Q. Okay. But what I'm trying to say is -- 11:28
14 and I gave you a different example. So if you 11:28
15 could, just follow my example. Okay. 11:28

16 A. We wouldn't. I think I made -- 11:28

17 Q. Okay. 11:28

18 A. -- that point that -- 11:28

19 Q. When I -- when I look -- 11:28

20 A. -- you telling your friends you live in 11:28
21 San Francisco is your business and it's not for us 11:28
22 to use in any kind of ads. 11:28

23 Q. Okay. And that's because reading messages 11:28
24 and using that content and making it available to 11:28
25 advertisers would violate Facebook's policies, 11:28

1 right? 11:28

2 A. Reading private communications between you 11:28

3 and your friends would be a violation of our 11:28

4 commitment to your privacy. 11:28

5 Q. Okay. Switching topics just for a second. 11:28

6 You know what capabilities are; is that 11:28

7 right? 11:29

8 A. In what -- 11:29

9 Q. In connection with -- in connection with 11:29

10 APIs? 11:29

11 A. Yes, I do. 11:29

12 Q. Okay. Sorry. 11:29

13 So are you familiar with the read stream 11:29

14 capability? 11:29

15 A. Read stream is an API but there is an 11:29

16 associated capabilities. 11:29

17 Q. Yeah. And what is that? 11:29

18 A. It's an API that allows a third party to 11:29

19 access someone's News Feed. 11:29

20 Q. Okay. And what does "read stream" mean in 11:29

21 particular? 11:29

22 A. It's a very poorly, you know, like, 11:29

23 defined -- 11:29

24 Q. It should probably be for the period 2012 11:29

25 to 2017. 11:29

Page 121

1 API. 11:30

2 MS. WEAVER: I'm sorry, I just need to 11:30

3 look really quickly. 11:31

4 Q. What is the Inbox API? 11:31

5 A. It's an API that allows a third party to 11:31

6 access a user's Messenger conversation. 11:31

7 Q. Okay. And what do those third parties -- 11:31

8 strike that. 11:31

9 What access were they given to -- 11:31

10 A. So the third -- 11:31

11 Q. -- use Messenger conversation? 11:31

12 A. Yeah. The third parties that had access 11:31

13 to the Inbox API were app third parties that 11:31

14 replicated core Facebook functionality, including 11:31

15 messaging. So we call those integrations device 11:31

16 integrations because they were replicating 11:31

17 Facebook -- the Facebook app. 11:31

18 Q. Are you aware -- are you familiar with the 11:31

19 company Royal Bank of Canada, RBC? 11:31

20 A. Yes. Yes. 11:31

21 Q. Did -- did they have access to Messenger 11:31

22 inboxes during this time period? 11:32

23 A. They had the access to an API that allowed 11:32

24 them to write into someone's inbox. 11:32

25 Q. And why? 11:32

1	A.	But -- but not to read.	11:32
2	Q.	Okay. And why --	11:32
3	A.	Why?	11:32
4	Q.	-- did they have that access?	11:32
5	A.	Because we were testing the ability for a	11:32
6		Royal Bank of Canada customer that wants to wire	11:32
7		money to friends to tell them through Messenger that	11:32
8		they have successfully wired the money.	11:32
9	Q.	So I'm going to turn to the page ending	11:32
0		with 429 now. It's just the next page of the same	11:32
1		document.	11:32
2		Oh, strike it. I will move on.	11:32
3		Going, actually, to the page ending in	11:33
4		430. What is "facial recognition" as used in this	11:33
5		document?	11:33
6	A.	Can I take a quick moment to read the	11:33
7		document?	11:33
8	Q.	Of course. Sorry.	11:33
9	A.	Thank you.	11:33
0		(Pause while witness peruses document.)	11:33
1	A.	I'm sorry, there's a little bit of	11:33
2		background noise. I don't know where it's coming.	11:33
3	MS. WEAVER:	I think that's Ms. Stein.	11:33
4		But maybe not.	11:33
5	MS. STEIN:	Sorry. Sorry.	11:33

Page 123

1 THE WITNESS: Oh. Okay. 11:33

2 MS. STEIN: I will -- I will mute. The 11:33

3 gardeners are here. Hazards of -- 11:33

4 MS. WEAVER: Yes. 11:33

5 MS. STEIN: -- of COVID. 11:33

6 BY MS. WEAVER: 11:33

7 Q. I'm going to direct your attention just to 11:33

8 a few pages here. 11:33

9 A. Okay. 11:33

10 Q. Great. 11:33

11 So what is facial recognition, the facial 11:33

12 recognition feature that's referred to in this 11:34

13 document? 11:34

14 A. And do you want me to read what is defined 11:34

15 in this document or shall I tell you -- 11:34

16 Q. Just tell me -- 11:34

17 A. -- what my understanding? 11:34

18 Q. -- your understanding. 11:34

19 Yes, sorry. 11:34

20 A. So it's a -- it's a code that allows us to 11:34

21 understand who may be shown or seen in a picture, in 11:34

22 a photo. 11:34

23 Q. Okay. And how does it work? 11:34

24 A. Technically? 11:34

25 Q. Yes. 11:34

1	A.	Through a combination of pattern matching	11:34
2		and other characteristics.	11:34
3	Q.	Combination of? I just didn't understand	11:34
4		you. Could you repeat it again.	11:34
5	A.	Pattern matching.	11:34
6	Q.	Pattern --	11:34
7	A.	So we try to see patterns.	11:34
8	Q.	Pattern -- pattern matching?	11:34
9	A.	Yes.	11:34
0	Q.	Okay. And what patterns? It's looking at	11:34
1		people's faces for those patterns; is that correct?	11:34
2	A.	Yeah. Would analyze certain	11:34
3		characteristics of your face and try to, you know,	11:34
4		create a matching with a pattern. And then when we	11:35
5		see a similar pattern, we can associate this back to	11:35
6		you.	11:35
7	Q.	Okay. And so if you turn to the second	11:35
8		page here ending in 3431, do you see where it says	11:35
9		"Graph Search"? It's in bold.	11:35
0	A.	Yeah.	11:35
1	Q.	Okay. And then it says, "We're looking to	11:35
2		incorporate facial recognition results in Graph	11:35
3		Search."	11:35
4		Do you see that?	11:35
5	A.	Yes.	11:35

1 Q. Do you -- what is Graph Search? 11:35

2 A. Graph Search is our own version of 11:35

3 searching within the graph. 11:35

4 Q. And what do you mean by graph? 11:35

5 A. Everything at Facebook is the graph. Any 11:35

6 entity, any connection that's affecting the part of 11:35

7 the graph. 11:35

8 Q. Okay. Is it a relational database? 11:35

9 A. It's not a -- a database per se. The 11:35

10 graph is -- I don't know. It's a -- it's an 11:35

11 abstract thing that describes basically every single 11:36

12 connection and entity on -- on the platform. 11:36

13 Q. Okay. So if somebody is using Graph 11:36

14 Search, they are searching all over Facebook's 11:36

15 entire network; is that right? 11:36

16 A. Sort of, because there may be exceptions 11:36

17 to that. Like people that opt out from -- 11:36

18 Q. Okay. 11:36

19 A. -- from that they wouldn't have their 11:36

20 results in that. 11:36

21 Q. If people opt out, are they still in the 11:36

22 graph? 11:36

23 A. They can opt out from being discovered 11:36

24 through Graph Search. 11:36

25 Q. But they're still in the graph? 11:36

1	A.	But they are still in the graph, yes.	11:36
2	Q.	Is there any way to be removed from the	11:36
3		graph?	11:36
4	A.	You have to delete your Facebook account.	11:36
5	Q.	Okay. And if I go to delete my Facebook	11:36
6		account, what is deleted? Is all the data relating	11:36
7		to me deleted?	11:36
8	A.	Your interactions with public entities	11:36
9		will not be deleted.	11:36
10	Q.	So how do you identify all of the data to	11:37
11		delete?	11:37
12	A.	My -- my response would be anything that	11:37
13		lives in the "Download Your Information" file is	11:37
14		going to disappear.	11:37
15	Q.	What about all the rest of the data in the	11:37
16		graph?	11:37
17	A.	Again, the only exception here would be,	11:37
18		you know, like, your interactions with public	11:37
19		entities. If you end -- ended up commenting on	11:37
20		United's page you didn't like their service, that	11:37
21		is, by default, public and is not personal	11:37
22		information. And, to some extent, it belongs also	11:37
23		to United because you did that on their entity.	11:37
24	Q.	So --	11:37
25	A.	But pretty much every -- everything else	11:37

1 that is associated to you will be deleted. 11:37

2 Q. Okay. And when you say "is associated to 11:37

3 me," what do you mean? 11:37

4 A. Any kind of on-site or off-site activity. 11:37

5 Q. What about derived data? 11:37

6 A. The derived data, again, if we are talking 11:38

7 about location? Are we? 11:38

8 Q. No. Just in general. Derived data in 11:38

9 general. 11:38

10 A. Oh. In general? 11:38

11 Q. Yeah. 11:38

12 A. Derived data may be your interest like we 11:38

13 discussed before that may be inferred from you 11:38

14 liking Beyonce's page, that will show up in the DYI 11:38

15 file. So, yes, they will be deleted. 11:38

16 Q. Okay. You -- you referred earlier to data 11:38

17 that is not associated with individuals. Do you 11:38

18 recall that? 11:38

19 A. I need to play back my -- you know, like, 11:38

20 my sentence. Okay. What about it? 11:38

21 Q. You -- okay. So there is data that is not 11:38

22 associated with individual users; is that right? 11:38

23 A. Overall? 11:38

24 Q. Yes. 11:38

25 A. Yes, we -- we do have some information 11:38

1	that is not associated with specific users.	11:38
2	Q. Right.	11:38
3	A. Like United's page on Facebook is not	11:38
4	associated with specific users.	11:38
5	Q. Okay. We'll put a pin in this and we'll	11:38
6	come back to it. Because I think really drilling in	11:39
7	on what Facebook can identify about me specifically	11:39
8	is at the heart of this deposition.	11:39
9	Okay. So going back to facial	11:39
10	recognition. Do you see the bullet point below? It	11:39
11	says "Storing face templates." Do you see that?	11:39
12	A. Yes.	11:39
13	Q. And it says, "The Privacy XFN team is	11:39
14	currently exploring the feasibility of storing face	11:39
15	templates in both the US and EU even after a user	11:39
16	turns off the tag suggest setting."	11:39
17	Do you see that?	11:39
18	A. Yes.	11:39
19	Q. What is the Privacy XFN team?	11:39
20	A. It's a team that we have that reviews	11:39
21	every single product that we are launching from a	11:39
22	privacy perspective.	11:39
23	Q. Okay. And what is a face template?	11:39
24	A. I think I referred to that as a pattern	11:39
25	area.	11:39

1 Q. Okay. And do you know whether or not 11:39
2 Facebook actually did store face templates in the US 11:39
3 after users turned off the tag suggest setting? 11:40
4 A. I don't know. 11:40
5 Q. Who would know? 11:40
6 A. I don't know. 11:40
7 Q. Who at Facebook was in charge for facial 11:40
8 tech -- recognition technology at this time? 11:40
9 A. I don't know. 11:40
10 Q. Who is Emily Sharpe? 11:40
11 A. I -- I don't know. I've heard that name 11:40
12 just recently. 11:40
13 Q. Okay. So I'd like for you to turn to the 11:40
14 next page. It says "Apps, Acquisition, and Creative 11:40
15 Labs" and it has the name of Travis Bright 11:40
16 underneath it. Do you see that? 11:40
17 A. Yes. 11:40
18 Q. And this is page 3433. 11:40
19 Who is Travis Bright? 11:40
20 A. I don't know. 11:40
21 Q. Okay. So I'm going to direct your 11:40
22 attention to the last paragraph there where it says, 11:40
23 it begins, "The next step up from this is sharing of 11:40
24 anonymized, aggregated, or hashed data." 11:41
25 Do you see that? 11:41

1	A.	And you said next page?	11:41
2	Q.	I'm on the -- sorry. I'm on the bottom	11:41
3		paragraph on the page ending with 3433.	11:41
4	A.	Oh, okay.	11:41
5		Sorry, which sentence?	11:41
6	Q.	Well, let's do this. Do you see where it	11:41
7		says "Data Integration"?	11:41
8	A.	Yes.	11:41
9	Q.	Okay. So there it says, "Facebook's data	11:41
10		is hugely valuable but comes with a lot of	11:41
11		restrictions we've either placed on ourselves or by	11:41
12		external parties (regulators)."	11:41
13		Do you see that?	11:41
14	A.	Yes.	11:41
15	Q.	And it says a little bit lower there,	11:41
16		"Some apps want to take advantage of the data we	11:41
17		have while some are trying to simplify their app by	11:41
18		running it independently."	11:41
19		Do you see that?	11:41
20	A.	Yes.	11:41
21	Q.	And so they use as an example Slingshot	11:41
22		here and says it's "stored in Parse completely	11:41
23		separate from Facebook data."	11:41
24		Do you see that?	11:42
25	A.	Yes.	11:42

1 Q. What is Parse? 11:42

2 A. A Parse is a product that Facebook 11:42

3 acquired a long time ago that provide -- provided 11:42

4 cloud services to mobile apps. 11:42

5 Q. Got it. 11:42

6 And then looking forward, it says, "Even 11:42

7 Slingshot needed APIs built to allow Facebook to 11:42

8 extract data for reporting and search warrants." 11:42

9 Do you see that? 11:42

10 A. Let me see. Where are you now? 11:42

11 Q. I'm sorry. It's two sentences -- here, 11:42

12 I'll go at the sentence ahead. "You only need a 11:42

13 phone to create an account, aliases used in the app 11:42

14 aren't linked to Facebook profiles, and they are 11:42

15 showing ads so don't even need demographic or 11:42

16 aggregated data." 11:42

17 Do you see that? 11:42

18 A. Yes. 11:42

19 Q. And then it says, "But even Slingshot 11:42

20 needed APIs built to allow Facebook to extract data 11:42

21 for reporting and search warrants." 11:42

22 Do you see that? 11:42

23 A. Yes. 11:42

24 Q. Do you have any familiarity with Slingshot 11:42

25 and building APIs for it? 11:42

1 A. No. 11:42

2 Q. Okay. Now, it -- it's referring to 11:42

3 Facebook extracting data for reporting and search 11:43

4 warrants. Do you see that? 11:43

5 A. Yes, I do see that. 11:43

6 Q. Does Facebook do that? 11:43

7 A. Export data for search warrants? 11:43

8 Q. Yeah. 11:43

9 A. I think we are obliged to do that by the 11:43

10 regulation and policy enforcement -- sorry -- 11:43

11 Q. Okay. 11:43

12 A. -- criminal enforcement authority. 11:43

13 THE REPORTER: I'm sorry. By the -- 11:43

14 BY MS. WEAVER: 11:43

15 Q. And when Facebook extracts data -- 11:43

16 THE REPORTER: I'm sorry. I'm sorry. By 11:43

17 the what authority? 11:43

18 THE WITNESS: I'm sorry? 11:43

19 THE REPORTER: You said something 11:43

20 authority. What authority? 11:43

21 THE WITNESS: I don't know if that's the 11:43

22 right term, criminal authorities. 11:43

23 BY MS. WEAVER: 11:43

24 Q. Criminal authorities? 11:43

25 A. Yeah. 11:43

1 THE REPORTER: Thank you. 11:43

2 BY MS. WEAVER: 11:43

3 Q. And when Facebook extracts data for search 11:43

4 warrants, is it doing for -- it for specific 11:43

5 individuals sometimes? 11:43

6 A. I haven't been involved in the process, so 11:43

7 I don't know. 11:43

8 Q. Okay. Do you know if Facebook uses the 11:43

9 DIY tool to provide authorities with data in 11:43

10 response to search warrants? 11:44

11 A. My understanding is that, yes, we do. 11:44

12 Q. And do you use any other search methods to 11:44

13 provide information for search warrants? 11:44

14 A. I don't know. 11:44

15 Q. Who would know? 11:44

16 A. I don't know. 11:44

17 Q. Okay. So here, going back to the 11:44

18 paragraph where we started, it says "The next step 11:44

19 up from this is sharing of anonymized, aggregated, 11:44

20 or hashed data." 11:44

21 Do you see that? 11:44

22 A. Yes. 11:44

23 Q. And what is anonymized data? 11:44

24 A. Anonymized is any data that cannot be 11:44

25 associated with a specific user. 11:44

Federal Rules of Civil Procedure

Rule 30

(e) Review By the Witness; Changes.

(1) Review; Statement of Changes. On request by the deponent or a party before the deposition is completed, the deponent must be allowed 30 days after being notified by the officer that the transcript or recording is available in which:

(A) to review the transcript or recording; and

(B) if there are changes in form or substance, to sign a statement listing the changes and the reasons for making them.

(2) Changes Indicated in the Officer's Certificate. The officer must note in the certificate prescribed by Rule 30(f)(1) whether a review was requested and, if so, must attach any changes the deponent makes during the 30-day period.

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